



Embassy
of the Republic of Poland
in Berlin

 Polish Investment
& Trade Agency
PFR Group

 **GTAI** GERMANY
TRADE & INVEST



Conference “Building Ukraine’s Future: Polish-German Business Potential in Construction and Energy”

22.05.2026

8:15 – 15:35

Embassy of the Republic of Poland
in Berlin

Unter den Linden 70-72, 10177 Berlin

- Countdown to URC2026 -

Ukraine’s reconstruction is becoming one of the largest business, infrastructure and investment opportunities in Europe. The key question is no longer whether this process will happen, but which companies, partnerships and financial institutions will be positioned to deliver it at scale. Will German capital be decisive for unlocking major projects? Can Polish firms become the region’s operational backbone? How should risk, margin and responsibility be structured to make cross-border partnerships commercially viable? And what will it take to build Polish-German consortia strong enough to compete with global players?

The conference will bring together senior decision-makers from business, finance and public institutions shaping the reconstruction agenda across Poland, Germany and Ukraine. Participants will include representatives of key investment, trade and development institutions such as PAIH, DIHK, GTAI, BGK, AHK Kyiv, ZBH Kyiv and the Council for Cooperation with Ukraine, alongside representatives of UkraineInvest and the Ukrainian Government. The programme will also feature business leaders, investors, exporters, contractors and market advisers actively involved in structuring projects, building partnerships and assessing concrete entry strategies for the Ukrainian market.

This conference is built around these questions. Its agenda focuses on the real business conditions of engaging in Ukraine’s recovery: investment security, legal and regulatory frameworks, financing, procurement, supply chains, execution models, risk allocation and long-term market positioning. Bringing together companies, public institutions and international partners, the event is designed for decision-makers looking for concrete opportunities, credible partners and practical strategies to secure a competitive role in one of Europe’s most important emerging markets.

Agenda

8:15-9:00 **Registration & coffee**

9:00-9:10 **Welcome Addresses**

Mr. Jan Tombiński – Head of Mission, Embassy of the Republic of Poland in Berlin

Mr. Oleksiy Makeev – Ambassador of Ukraine to the Federal Republic of Germany

9:10-9:40 Opening remarks

Mr. Maciej Srebro – Director, Export Support Department, Polish Investment and Trade Agency, Polish Investment and Trade Agency

Mr. Volker Treier – Member of the Executive Management Board DIHK

9:40-9:55 Current economic situation in Ukraine

Senior representative of the Ukrainian Ministry of Economy

9:55-10:15 Coffee break

10:15-11:30 Financing Business in Ukraine. Instruments and Opportunities.

This panel will focus on how Polish and German companies can move from interest to execution in Ukraine – by using the most relevant financing, guarantee and advisory instruments offered by public institutions and international schemes. Senior representatives of BGK (Poland), Germany Trade & Invest (Germany) and UkraineInvest (Ukraine) will present practical solutions and toolkit that help companies structure projects, reduce risk exposure and secure funding for investments, exports and cross-border partnerships in Ukraine.

The session is designed as an interactive, candid exchange: a strong emphasis will be placed on live discussion with participants about the real opportunities and operational challenges of doing business in Ukraine. The aim is to equip companies with actionable guidance and next steps for engaging in Ukraine's recovery – particularly in the construction/infrastructure and energy sectors – while strengthening Poland-Germany-Ukraine economic cooperation.

High representative of BKG (tbc)

Ms. Julia Braune – CEO of Germany Trade & Invest (GTAI)

Ms. Maryna Khlystun – Executive Director, UkraineInvest

Moderation: (tbc)

11:30-11:50 Coffee break & light snacks

11:50-13:00 Rebuilding Ukraine: Investment Security, Rules and Delivery Conditions

This panel will examine the current realities in Ukraine and their impact on investment security, project delivery and the participation of international companies, including Polish and German firms, in the reconstruction process. It will address Ukraine's evolving economic and investment law framework, including progress in alignment with EU rules, as well as the main legal and institutional risks for investors and contractors, such as property-rights protection, political and administrative risk, and the use of international arbitration.

The discussion will also cover transparency, integrity and accountability standards essential for reconstruction projects, including anti-corruption safeguards, public procurement mechanisms such as ProZorro, and effective oversight of infrastructure investments. Special attention will be given to the role of the EBRD, the World Bank and other international institutions in de-risking projects, as well as to ESG and compliance standards as key conditions for safe, credible and scalable business engagement in Ukraine.

Keynote – 10 min

Panel discussion – 40 min

Q&A – 20 min

Keynote:

Mr. Konrad Wyrwas, Director for Development Strategy and Public Affairs PZPB

Participants:

- **Mr. Krzysztof Niemiec** - Vice President, Track Tec S.A.
- **Ms. Olga Kovalchuk** – Managing Director, GOLDBECK SOLAR Investment Ukraine GmbH
- **Senior representative of a leading Ukrainian company**

Moderation:

Mr. Krzysztof Oldak – Key Expert, Export Support Department, Polish Investment and Trade Agency (PAIH)

13:00-14:10 Networking lunch

14:10-15:20 Rebuilding Ukraine: Polish-German Partnerships – Models, Risk and Long-Term Cooperation

This panel will explore how Polish and German companies can build effective partnerships for Ukraine's reconstruction by combining complementary strengths in delivery, technology, logistics and project management. The discussion will cover practical cooperation models, including consortia, joint ventures, EPC and PPP structures, as well as key issues such as risk-sharing, contract security, supply chains, workforce availability, regulatory alignment and innovation in sustainable construction.

Special attention will be given to the long-term dimension of cooperation: how to create durable business platforms, avoid destructive competition and build a shared competitive advantage in the Ukrainian market, with support from Polish and German public institutions.

Keynote – 10 min

Panel discussion – 40 min

Q&A – 20 min

Keynote: **representative of a German Business Association**

Participants (tbc):

- **Mr. Michael Kraus** – COO, FIXIT Group
- **Mr. Marcin Sołtysiak** - CEO, ELQ S.A.
- **Senior representative of a leading Ukrainian company**

Moderation: **Mr. Reiner Perau** – CEO AHK Ukraine

15:20-15:35 On the road to URC2026

A forward-looking wrap-up connecting today's business discussion with the broader Ukraine Recovery Conference (URC) process and the next steps for Poland-Germany-Ukraine cooperation.

Mr. Michał Kapa - Government Plenipotentiary for the organization of URC2026

15:35 End of event

The conference will take place in English.